



P R E S S R E L E A S E

Lifeboat and SolarWinds Extend Distribution Agreement to Europe & Select Asia Pacific Markets

– Move builds on North America success; Increases customer access to company’s affordable, award-winning enterprise-class IT management software –

Shrewsbury, NJ (February 24, 2010) – Lifeboat Distribution, an international specialty software distributor for virtualization and other technically sophisticated products, today announced an extension of its distribution agreement with SolarWinds Inc. (NYSE: SWI), a leading provider of powerful and affordable IT management software to more than 90,000 customers worldwide. Building upon reseller channel success for SolarWinds in the United States and Canada, Lifeboat will now also assume responsibility for distribution of SolarWinds’ enterprise-class network and applications management software throughout Europe, India and the Asia Pacific region expanding availability and access to SolarWinds’ award-winning products to IT professionals in these regions. Lifeboat will service European resellers out of Lifeboat's European office near Amsterdam, The Netherlands. Resellers in India and select Asia - Pacific Rim markets – including Indonesia, Korea, Malaysia, Taiwan, Thailand, Vietnam, China, and the Philippines – have the choice to work either through the European office or through Lifeboat’s International office in Shrewsbury, NJ.

“Our relationship with SolarWinds continues to deliver unique benefit. Over the past year, we have seen considerable success for our North American reseller partners who promote and sell the SolarWinds’ products. Clearly they find compelling business opportunity with these powerful, easy-to-use, affordable management solutions, as they help customers optimize their enterprise network investments,” said Dan Jamieson, vice president and general manager, Lifeboat Distribution. “We are delighted to expand access to SolarWinds’ premier network and applications management solutions to our resellers in Europe, Asia and India and expect that these solution providers will see similar interest and success with these products.”

“Strong regional channel programs are key to SolarWinds’ commitment of ensuring easy customer and partner access to our powerful, affordable products,” said Paul Strelzick, SolarWinds’ Senior Vice President, Worldwide Sales. “We’re confident that with Lifeboat’s experience and relationships in the region, they will help us reach a wider audience in these regions, and develop a dynamic set of channel partners that can confidently promote and deliver SolarWinds’ enterprise-class management solutions to their customers.”

SolarWinds offers a full range of network management software and tools that are designed specifically for the real-world needs of IT professionals. The company’s products are used by organizations around the globe to manage IT environments ranging from ten to tens of thousands of network devices. Lifeboat’s European and Asia Pacific resellers will have access to all of SolarWinds’ products including Orion Network Performance Monitor (NPM), the company’s flagship fault and network performance management solution, and its

associated modules; SolarWinds ipMonitor, the entry-level solution for monitoring network devices, servers, and applications; and Orion Network Configuration Manager (NCM), SolarWinds' multi-vendor network configuration and change management solution. Lifeboat also distributes SolarWinds' LANsurveyor network discovery and mapping tool and the SolarWinds Engineer's Toolset – an industry-leading suite of network management, monitoring, and troubleshooting applications, favored by network engineers around the world.

About Lifeboat Distribution

Lifeboat Distribution, a subsidiary of Wayside Technology Group, Inc. (NASDAQ: WSTG), is an international specialty software distributor for virtualization, security, application and network infrastructure, business continuity/disaster recovery, database infrastructure and management, application lifecycle management, science/engineering, and other technically sophisticated products. The company helps software publishers recruit and build multinational solution provider networks, power their networks, and drive incremental sales revenues that complement existing sales channels. Lifeboat Distribution services thousands of solution providers, VARs, systems integrators, corporate resellers, and consultants worldwide, helping them power a rich opportunity stream, expand their margin+ services revenues, and build profitable product and service businesses. For more information, visit www.lifeboatdistribution.com, or call +1.800.847.7078 (US), +1.732.389.0037 (International), or +31.36.8200.236 (Europe).

About SolarWinds

SolarWinds (NYSE: SWI) provides powerful and affordable IT management software to more than 90,000 customers worldwide – from Fortune 500 enterprises to small businesses. Focused on the real-world needs of IT professionals, SolarWinds products are downloadable, easy to use and maintain, and provide the power, scale, and flexibility needed to manage today's complex IT environments. SolarWinds' growing online community, thwack, is a gathering-place for problem-solving, technology-sharing, and participating in product development for all of SolarWinds' products. Learn more today at <http://www.solarwinds.com>.

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SolarWinds, SolarWinds.com, and Orion are registered trademarks of SolarWinds. All other company and product names mentioned are used only for identification purposes and may be trademarks or registered trademarks of their respective companies.

The statements in this release concerning the Company's future prospects are forward-looking statements that involve certain risks and uncertainties. Such risks and uncertainties include the continued acceptance of the Company's distribution channel by vendors and customers, the timely availability and acceptance of new products, and contribution of key vendor relationships and support programs. The forward-looking statements contained herein are also subject generally to other risks and uncertainties that are described from time to time in our filings with the Securities and Exchange Commission.

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