



Mindjet Deal Registration Program – Channel Partners

The Deal Registration process for our Channel Partners is to assure that our Partners' opportunities (which they identify, develop and close) are protected. To this end, Mindjet offers a 5% discount on registered and approved opportunities of \$3,000 or more on "new" purchases only and does not include Subscription Renewals. New purchases consist of new purchases for Commercial, Government and Academic Sku's of the following products: MindManager and MindManager Enterprise (perpetual and subscription) licenses, MindManager and MindManager Enterprise Upgrades, MindManager Enterprise MSA, MindManager Upgrade Protection Plan and Training/Professional Services. Deal registration discounts cannot be combined with any other discounts without Mindjet's prior approval. Approved discounts are valid for sixty days from the date of the approval. Provisions can be made to extend the registration at the discretion of Mindjet.

Deal Registration Process:

1. Complete and submit the Deal Registration Request Form to channel@mindjet.com
2. Submitting the deal registration request will result in one of two outcomes:
 - a. The request will be approved and an email confirmation will be sent containing the deal registration number for that deal. A sales quote will be generated reflecting the 5% discount and sent to Lifeboat Distribution.
 - b. The request will be rejected and an email will be sent with the reasons for the rejection. Please note incomplete registrations will also be rejected.
- *Mindjet will respond to deal registration requests within two business days.
3. Registration is valid for sixty days from the date of the approval.
4. Once the deal closes, the Partner will submit their purchase order to Lifeboat Distribution with their Deal Registration Discount reflected. Lifeboat will confirm the discount against the Mindjet quote as noted in 2a above.
5. If the deal is not closed (order received by Mindjet) within sixty days, the deal will be flagged for expiration. You will be notified in advance by email of the expiration
6. Provisions can be made for extending the registration deadline by submitting an email directly to channel@mindjet.com. Approved deal registration extensions will be confirmed via email for a period up to 30 days. Do Not Re-register the deal!

Thank you for partnering with Mindjet!

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